Treasurer's Note to the 2016 Financial Statements
Presented to Annual General Meeting held 9 April 2017, Barrie Ontario

The Financial statements for 2016 are, unavoidably, non-comparable with previous and subsequent year statements. The most important of the reasons for this is that in 2016, for the first time, the portion of membership receipts collected for future membership years was accounted as deferred revenue (which is a liability and does not appear on the income statement). That revenue was brought into 2017 on January 1 as 2017 revenue. Since 2016 was the first year for deferred revenue accounting, there is no offsetting entry in 2016 bringing in deferred revenue from 2015.

A number of activities in 2016 also affect the comparability of the statements:

It was the first year in which an NROI conference was held. The line item in the statements for "Rep Conference Travel" would be better simply titled "Conferences" since it includes support (and not just travel support) for both the Rep conference and the NROI conference.

In 2016 personalized NROI shirts were purchased and distributed to all officials of CRO rank.

The 2015 and immediately prior years have a nominal entry for inventory. In the 2016 statements the nominal total is removed, and the inventory figure reflects actual totals of the significant components of the organization's inventory. The items distributed from inventory in 2016 are booked in the appropriate expense areas (NROI and Black Badge operating expenses).

In light of all of these changes from prior practice, the statements are most helpful focusing on the balance sheet components which show a very modest increase in current assets from 193,173 at end of year 2015 against 194,149 in 2016. The actual cash situation reflects a reduction from 190,172 at year end 2015 to 180,500 at year end 2016.

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